
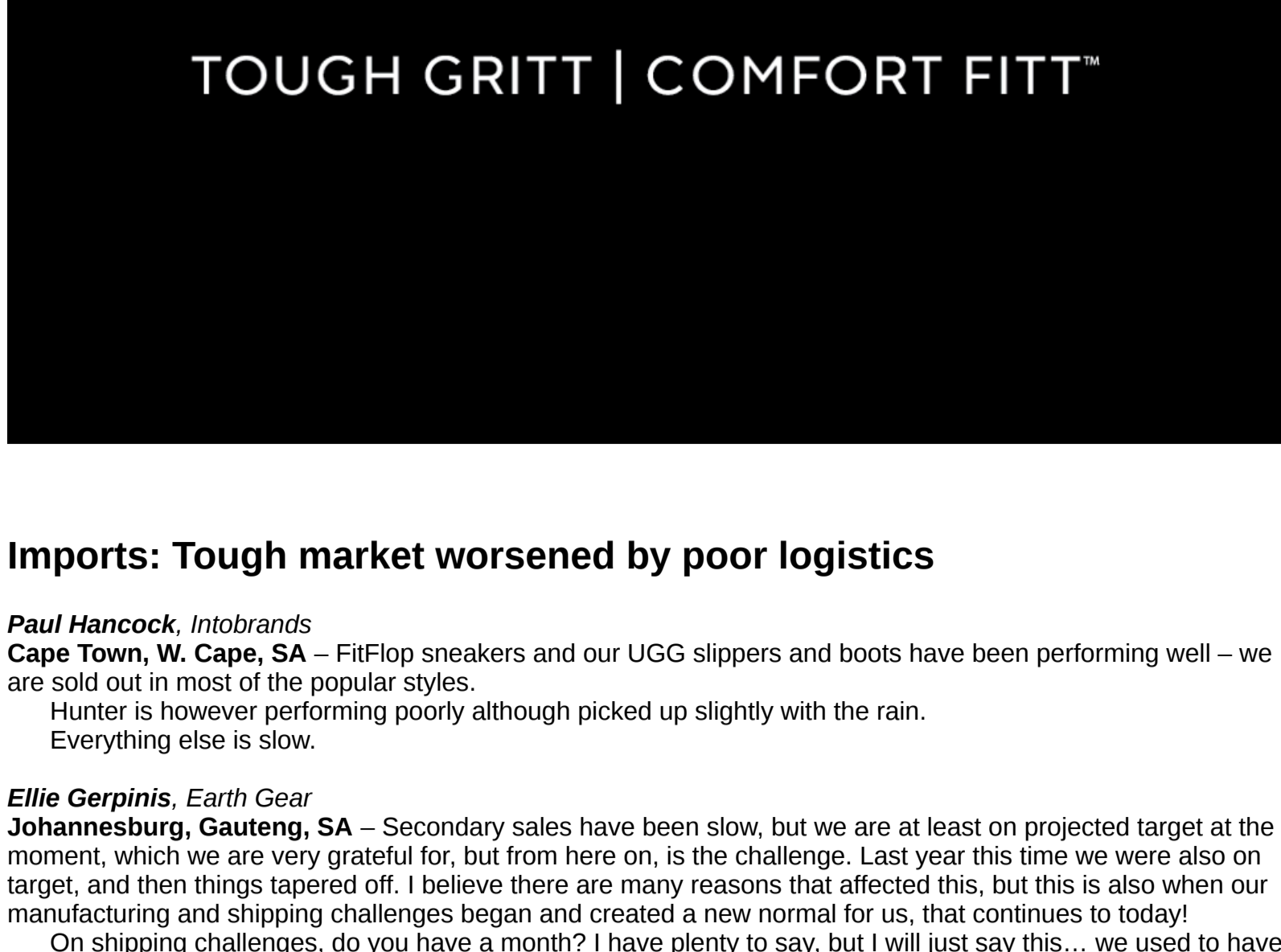


S&V Weekly Newsletter Vol.10 No.30, July 22 2024

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Imports: Tough market worsened by poor logistics

Paul Hancock, Intobrandz Cape Town, W. Cape, SA – FitFlop sneakers and our UGG slippers and boots have been performing well – we are sold out in most of the popular styles. Hunter is however performing poorly although picked up slightly with the rain. Everything else is slow.

Ellie Gerpinis, Earth Gear Johannesburg, Gauteng, SA – Secondary sales have been slow, but we are at least on projected target at the moment, which we are very grateful for, but from here on, it is the challenge. Last year this time we were also on target, and then things tapered off. I believe there are many reasons that affected this, but this is also when our manufacturing and shipping challenges began and created a new normal for us, that continues to today! On shipping challenges, do you have a month? I have plenty to say, but I will just say this... we used to have our shipment from port of origin to our possession within maximum 17 days, and now our new normal on shipping is 65 to 70 days!!!! A whole season too late... and all the challenges that come with... Enough said!!!! The whole chain is affected by the global and local (Durban Port as an example) situations, and we have been lucky enough that our stockists are obliging and understanding and have accommodated us on delays. These are tough times indeed.

Nas Kokoroyanis, Florsheim SA Johannesburg, Gauteng, SA – Retail is not good, and has got to affect us as wholesalers. The Florsheim brand is holding its own in the marketplace, and we are grateful for that. We have created core items that have stood us in good stead. Our fashion lines are performing well, also. I believe pricing is key, as the consumer is looking for value in the products he wants to purchase. Logistics have become expensive and difficult, particularly from a timing aspect. Shipments from the East are now taking 7-8 weeks, whereas 4 months ago, they took 3-4 weeks. India has become just as difficult.

The July issue of S&V African Leather Magazine



S&V AFRICAN LEATHER MAGAZINE VOL18 No7 July 2024

IN THIS ISSUE:

- 03 Sam Setter's 'Pills'** - A new quip from **Sam Setter** in each issue.
- 04 Upfront** - REB Huide & Velle. - Woods Tanning. - SA Dorper. - The Ing Thing.
- 06 Automotive** - Is South America a new Eldorado for SA's automotive leather industry?
- 11 An Eclectic View** - Net Zero Leather: The global business community seems determined to reach net zero carbon emissions by 2050. Correspondent **H. Procter** reports on the leather industry's place in this.
- 13 Leather, Its Image & Its Place In The World** - Let's talk about greenwashing, writes the Sustainable Leather Foundation's **Deborah Taylor**.
- 15 Weights & Measures** - Compiled by the **ISTT**.
- 16 Technology** - Canglones Drums offer an all-in-one production and environmental solution, writes **Enrique Olcina** of the Olcina Group.
- 18 Notice Board** - IULTCS announces appointment of 4 new Commission Chairs.

Advertisers in this Issue
 Authentica (05), International School of Tanning Technology (ISTT) (07), Mimosa (09), Rolffes Leather Division (04), S&V Calendar (01), S&V Directory (02), Southern African Footwear & Leather Export Council (SAFLEC) (12), Sustainable Leather Foundation (OFC).

[CLICK HERE TO VIEW IT ONLINE](#)

They Said It

"I've got Scandinavian ancestry – Viking – that's probably why I've got these 2 horns on my head." - **Mike Ing**, The Ing Thing, Howick, KZN, SA, and one of the old breed of tanners.

"Nigel Dunning, he's sold his Harley and bought a BMW. When you speak to him, tell him he's a wus." - **Mike Ing** again, talking about his retired colleague, formerly with NTE Company. The Hell's Angels are alive and well in Hilton.

Got anything you'd like to share?

Do you have any suggestions, comments or experiences about the industry that you'd like to share with the industry? - tony@svmag.co.za

New subscribers last week

Nour Raad, Account Manager (Sales), Havaianas, Cape Town, South Africa
Claudia, Business Owner, Hadassah interiors, Western Cape, South Africa

Birthdays this week

- 22/07/1948: **Roy Nell**, Roy Nell Agencies, Durban, KZN, SA.
- 22/07/1960: **Holger Stulzer**, Paul Moeller & Co, Johannesburg, Gauteng, SA.
- 23/07/1940: **Errol Schilder**, retired, formerly Barker Footwear, Cape Town, W. Cape, SA.
- 23/07/1956: **Jerome Ingenhoves**, retired, formerly Exotant, Port Elizabeth, E. Cape, SA.
- 23/07/1956: **Rob Peschel**, emigrated, formerly Outeniqua Tanning [closed], George, W. Cape, SA.
- 23/07/1956: **Reshma Govender**, Evolution Engineering cc/Ezweni Shoe Components cc, Durban, KZN, SA.
- 24/07/1982: **Thembi Mazibuko-Kahimbaara**, formerly Leather Zulu [closed], Randburg, Gauteng, SA.
- 25/07/1949: **Leslie D'Unienville**, retired, formerly agent, Durban, KZN, SA.
- 25/07/1952: **Antoine Lailvaux**, agent, Durban, KZN, SA.
- 25/07/1948: **GH Moosa**, Riley Trading, Pietermaritzburg, KZN, SA.
- 25/07/1948: **Duncan Naidoo**, Lugogo, Pietermaritzburg, KZN, SA.
- 25/07/1948: **Morné Gerber**, The Little Slipper Company, Port Elizabeth, E. Cape, SA.
- 26/07/1958: **Mahomed Shaikh**, River Queen, Durban, KZN, SA.
- 26/07/1977: **Craig Kisten Pillay**, Topline Manufacturers, Durban, KZN, SA.
- 26/07/2021: **Janeel Cassim**, Fashion & Shoe Scene, Gauteng, SA.
- 27/07/1949: **Olly Gardella**, retired, formerly Gardella Shoes, Pinetown, KZN, SA.
- 27/07/1959: **Vibeke Dugmore**, KKI Leather Marketing, Oudtshoorn, W. Cape, SA.
- 27/07/1958: **Morris Marimuthoo**, Allimor Footwear, Durban, KZN, SA.
- 28/07/1950: **Charles Stuart White**, retired, formerly commission agent, Durban, KZN, SA.
- 28/07/1970: **David Platt**, formerly Simitri Specialty Chemicals [closed], Kempton Park, Gauteng, SA.
- 28/07/1972: **Linda Otto**, African Leather & Skins, Paarl, W. Cape, SA.

In memoriam this week

- 22/07/1993: **Paul Hoch**, Edendale Tannery [closed], Pietermaritzburg, KZN, SA.
- 22/07/1993: **Chagan Ratanje**, RK Footwear, Harare, Zimbabwe.
- 22/07/2008: **Derek Brown** (b. 13/01/1948), Derek Brown Agencies, Johannesburg, Gauteng, SA.
- 26/07/2021: **Sagran Naick** (b. 08/01/1965), commission agent, Johannesburg, Gauteng, SA.
- 26/07/2004: **Jules Fisher** (b. 19/07/1931), Fashionette Footwear [closed], Cape Town, W. Cape, SA.
- 27/07/2019: **Cassim Shaikh** (b. 30/09/1942), Hopewell Footwear, Durban, KZN, SA.
- 26/07/2022: **Peter Howard** (b. 01/06/1947), King Tanning Company [closed], King William's Town, Pelts Products, Port Elizabeth, E. Cape, SA, and others.

Have you let us know about your birthday, or the birthdays of your colleagues? Our readers love this section, so please become part of it. This also applies to the In Memoriam section. Help us remember former colleagues.

Trade Fairs Seminars Conferences Range Launches
 Do you have an event you want listed in the calendar? Email tony@svmag.co.za
 No charge for associations, R199 + Vat for all others

JUL 2024						
SUN	MON	TUE	WED	THU	FRI	SAT
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

Over 4500 entries, divided into:
 • Leather • Components & Services
 • Footwear & Leather Goods
 • Commission Agents, • Retailers
 • Associations & Support Organisations
 • and much, much more

The abridged Directory lists business names and their principal phone numbers.
 The comprehensive Directory, which lists the names of personnel, cell numbers, emails, descriptions of products & services, and much more, is also available by subscription only. Email tony@svmag.co.za.

Directory entries updated last week

Desma Schuhmaschinen GmbH, Achim, Germany.
 Dale Footwear (Pty) Ltd, Germiston, Gauteng, SA.
 E.Lco Plastics (Pty) Ltd, Cape Town, W. Cape, SA.
 G. O. Plastics cc, Durban, KZN, SA.
 Intobrandz (Pty) Ltd, Cape Town, W. Cape, SA.
 KMA SA Marketing (Pty) Ltd, Durban, KZN, SA.
 Pellis for Africa (Pty) Ltd, Burgersdorp, E. Cape, SA.
 Reb Huide & Velle cc, Kroonstad, Free State, SA.

Exchange rates

Note: For previous rates, see [HERE](#)

1. SA Rand (ZAR)/Lesotho Loti (LSL)/Namibian Dollar (NAD)/Swazi Lilangeni (SZL)

Source: <http://www.x-rates.com/calculator/>

	Euro €	GBP £	US \$	CNY ¥
01/06/2024	R20.41	R23.96	R18.81	R2.59
08/06/2024	R20.40	R24.02	R18.87	R2.60
18/06/2024	R19.47	R23.03	R18.16	R2.50
23/06/2024	R19.22	R22.74	R17.97	R2.47
29/06/2024	R19.44	R22.95	R18.14	R2.49
07/07/2024	R19.74	R23.35	R18.23	R2.50
13/07/2024	R19.60	R23.32	R17.96	R2.47
20/07/2024	R19.89	R23.61	R18.27	R2.51

2. Botswana Pula

Source: <https://www.xe.com/currencyconverter/>

	Euro €	GBP £	US \$	CNY ¥
01/06/2024	14.74	17.31	13.59	1.87
08/06/2024	14.82	17.45	13.71	1.89
18/06/2024	14.52	17.11	13.52	1.86
23/06/2024	14.45	17.18	13.55	1.86
29/06/2024	14.53	17.15	13.56	1.86
07/07/2024	14.76	17.46	13.63	1.87
13/07/2024	14.70	17.49	13.47	1.85
20/07/2024	14.71	17.46	13.51	1.85

3. Malawian Kwacha (MWK) (buying)

Source: <https://www.rbm.mw/>

	Euro €	GBP £	US \$	ZAR
01/06/2024	1912.34	2247.95	1716.73	94.10
08/06/2024	1925.25	2260.15	1716.73	93.44
18/06/2024	1897.13	2244.77	1716.73	96.93
23/06/2024	1895.01	2239.46	1716.73	98.39
29/06/2024	1890.06	2233.45	1716.73	95.73
07/07/2024	1913.40	2258.56	1716.73	97.10
13/07/2024	1921.86	2283.53	1717.02	98.27
20/07/2024	1924.69	2286.18	1717.02	96.71

4. Zambian Kwacha (ZMW) (buying)

Source: <https://www.boz.zm/>

	Euro €	GBP £	US \$	ZAR
01/06/2024	28.45	33.32	26.17	1.39
08/06/2024	28.55	33.57	26.36	1.39
18/06/2024	27.73	32.80	25.90	1.41
23/06/2024	27.36	32.36	25.58	1.42
29/06/2024	26.42	31.22	24.69	1.35
07/07/2024	26.47	31.31	24.45	1.34
13/07/2024	27.85	33.17	25.57	1.42
20/07/2024	27.89	33.09	25.61	1.39

5. Zimbabwe Dollar (ZWL\$) (average) / Zimbabwe Gold (ZIG)

Source: [Source: https://www.rbz.co.zw/](https://www.rbz.co.zw/)

	Euro €	GBP £	US\$	ZAR
01/06/2024	ZIG 14.40	ZIG 16.94	ZIG 13.31	ZIG 1.41
08/06/2024	NA	NA	NA	NA
18/06/2024	ZIG 14.45	ZIG 17.12	ZIG 13.48	ZIG 1.35
23/06/2024	ZIG 14.54	ZIG 17.21	ZIG 13.59	ZIG 1.32
29/06/2024	ZIG 14.64	ZIG 17.30	ZIG 13.70	ZIG 1.34
07/07/2024	ZIG 14.81	ZIG 17.48	ZIG 13.69	ZIG 1.33
13/07/2024	NA	NA	NA	NA
20/07/2024	ZIG 14.93	ZIG 17.74	ZIG 13.71	ZIG 1.33

Note: For previous rates, see [HERE](#)

ABSA Agri Trends: Hides & skins prices

Johannesburg, Gauteng, SA (18 July 2024) - The average hide price decreased by 13.8% to 2.764/kg from R3.208/kg a week ago. The current price is 14.4% lower than the average price a month ago and 18.2% lower than the average price a year ago. The range of prices reported was as follows: Minimum price: R2.53 Maximum price: R3.00. Price movements will be highly influenced by developments in the status of our animal diseases. Please note: Our methodology weighs the prices we collect according to the number of hides they sell in a month. This is done to make it more representative of the prevailing market price. NB* Hide prices are determined by the average of the RMAA (Red Meat Abattoir Association) and independent companies. - **Marlene Louw**, senior agricultural economist, and **Nkhenani Mashimbyi**, agricultural economist, and **Zama Sangweni**, agricultural economist, Absa group.

Note: For previous prices, see [HERE](#)

Have a look at these links

We invite businesses to send us links to websites, Facebook pages and the like which they feel would be of interest to others. The links below are from our database:

- [Swish and Swank](#), Springs, Gauteng, SA. Handbag manufacturer.
- [T. Birch & Co.](#), Port Elizabeth, E. Cape, SA. Men's outfitters.

THIS WEEK LAST YEAR!

An export facilitator declared that "SA manufacturers 'have the wrong attitude'"

The Little Leather Shop announced that they would be launching an online store.

In case you missed it : The second quarter 2023 issue of S&V Protect Magazine.

READ IT HERE - [S&V WEEKLY NEWSLETTER VOL.9 NO.30, JULY 24 2023](#)

THIS WEEK FIVE YEARS AGO!!

Feedback from 5 retailers was mixed for the previous weeks trading.

Footgear announced that it had acquired the Edgars Active and High Key chain stores from Edcon, subject to commission approval.

The Angelo Kater takeover by PAPE Fund 3 was approved.

FLIC was offering free styling ideas to SA manufacturers.

Intobrandz announced that it had acquired the agency for UGG from Deckers Outdoor Corporation.

Abisha Tembo joined the Beier Group as group strategic business development manager.

Eros Shoes & Accessories, formerly in Fourways Mall, announced it had closed.

READ IT HERE - [S&V WEEKLY NEWSLETTER VOL.5 NO.29, JULY 22, 2019](#)

NEWSLETTER ARCHIVE

All the past S&V Weekly Newsletters from January 2016 onwards are available in the newsletter archive. VIEW THE ARCHIVE - [CLICK HERE](#)

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Next newsletter: July 29, 2024. Ad and editorial deadline Friday 26 July.

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