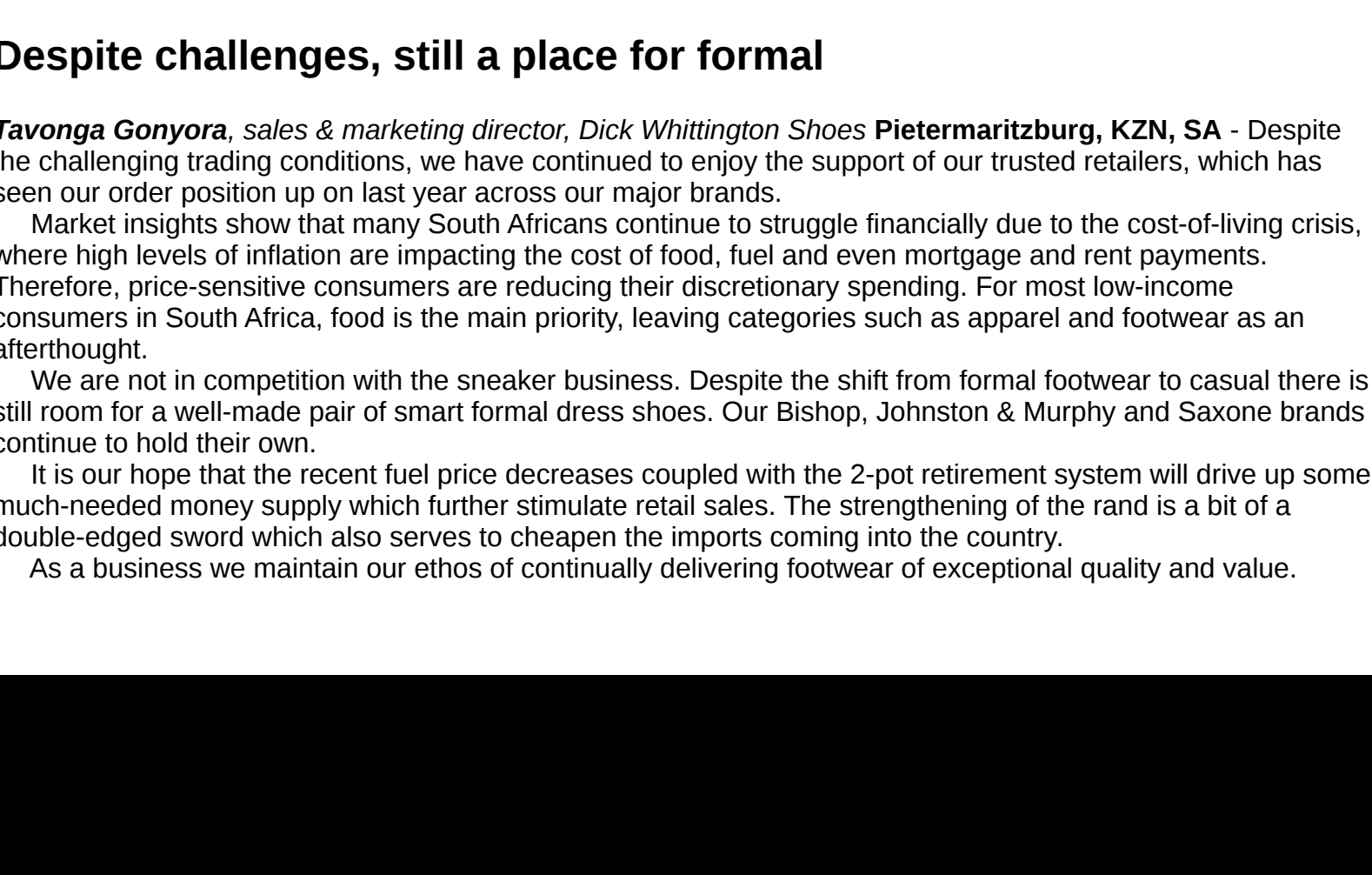


S&V Weekly Newsletter Vol.10 No.39, September 23 2024

**THIS NEWSLETTER IS SPONSORED BY SAFLIA**  
We help keep local footwear manufacturing alive - Click to find out how.

Please note: Click on any ad to go to the advertiser's website



## Despite challenges, still a place for formal

**Tavonga Gonyora, sales & marketing director, Dick Whittington Shoes Pietermaritzburg, KZN, SA** - Despite the challenging trading conditions, we have continued to enjoy the support of our trusted retailers, which has seen our order production up on last year across our major brands.  
Market insights show that many South Africans continue to struggle financially due to the cost-of-living crisis, where high levels of inflation are impacting the cost of food, fuel and even mortgage and rent payments. Therefore, price-sensitive consumers are reducing their discretionary spending. For most low-income consumers in South Africa, food is the main priority, leaving categories such as apparel and footwear as an afterthought.  
We are not in competition with the sneaker business. Despite the shift from formal footwear to casual there is still room for a well-made pair of smart formal dress shoes. Our Bishop, Johnston & Murphy and Saxone brands continue to hold their own.  
It is our hope that the recent fuel price decreases coupled with the 2-pot retirement system will drive up some much-needed money supply which further stimulate retail sales. The strengthening of the rand is a bit of a double-edged sword which also serves to cheapen the imports coming into the country.  
As a business we maintain our ethos of continually delivering footwear of exceptional quality and value.

## TOUGH GRITT | COMFORT FITT™

## Celebrations as Nike changes CEO

Even very big companies can make very big, very expensive mistakes.  
Under the headline 'Nike Employees and Industry Leaders Rejoice at New CEO Announcement', Footwear News last week reported:  
"The shoe industry got a welcome surprise Thursday afternoon when the Swoosh announced a long-awaited change to the top of its leadership team: chief executive officer **John Donahoe** will step down from the company, effective Oct. 13 and be replaced by former Nike executive **Elliott Hill**, who served in several leadership roles before retiring in 2020.  
Nike's move was applauded by Wall Street, with shares of the **Ellyott Hill**, who served in several leadership roles before retiring in 2020. Nike's move was applauded by Wall Street, with shares of the company shooting up 10.2 percent to \$89.25 in afterhours trading on Thursday. The stock remained up at market open on Friday.  
The market wasn't the only one rejoicing. In the wake of the announcements, several industry leaders — as well as current and former Nike employees — took to LinkedIn to share their excitement about the new appointment and shared their hopes that Nike might finally be on the right track after several quarters of falling sales.  
Bloomberg.com was cruller.  
Under the headline 'The Man Who Made Nike Uncool', it wrote: "Instead of transforming the sneaker giant into a high-tech powerhouse, John Donahoe pisses down their sneakers and disappointed fans."  
It also said Donahoe earned over \$100 million in 5 years and cost Nike \$40 billion in market value.  
Will all this mean SA retailers who were cast aside by Nike can expect calls? Probably not anytime soon.

## Richard Kushlick

**Master Footwear Fitter & Educator**

**Footwear Education & Training for Manufacturers, Importers, Distributors & Retailers**

Email: [kushy@footweareducation.co.za](mailto:kushy@footweareducation.co.za)  
[www.footweareducation.co.za](http://www.footweareducation.co.za)

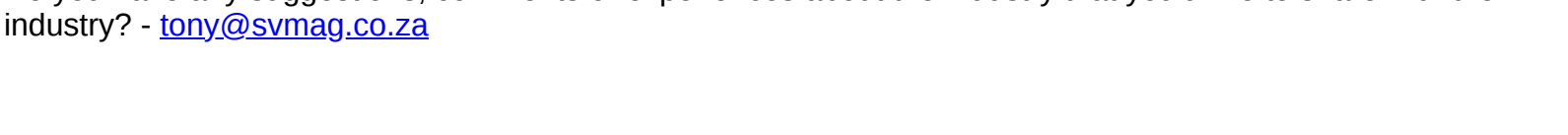
**Understanding Footwear From Foot To Shoe To Customer**

**(+27)11-325-2220**

[Click Here to view the footwear education programs on offer](#)

[In case you missed it!](#)

## The September issue of S&V African Leather Magazine



[CLICK HERE TO VIEW IT ONLINE](#)

S&V African Leather Magazine Vol18 No9 September 2024

### IN THIS ISSUE:

- 02 Sam Setter's 'Pills'**  
- A new quip from Sam Setter in each issue.
- 04 Upfront**  
- Retail attitudes to footwear leather: A mixed picture.
- 06 An Eclectic View**  
- Anaerobic leather: There's more to this than finding ancient Roman sandals in waterlogged soil, writes correspondent H. Procter.
- 09 Leather, Its Image & Its Place In Market**  
- Leather in an evolving automotive world: Yes, there are challenges, but leather remains a popular choice, writes the Sustainable Leather Foundation's Deborah Taylor.
- 11 Decoding Tanning Science**  
- Enzymatic removal of proteoglycans in hides promotes opening-up of collagen fibre bundles: Review by Dr Clive Jackson-Moss of a paper in JALCA.
- 14 Weights & Measures**  
- Compiled by the ISTT.
- 15 Notice Board**  
- IULTCS Young Leather Scientist Grant Programme 2025 announced.  
- **Obituary: Roger Rowswell** – a gentle, decent man who contributed to a better environment professionally and personally.

[CLICK HERE TO VIEW IT ONLINE](#)

## They Said It

"**He has bought the business from me.... I'm still helping out, but he and his wife Ange are the ones with sleepless nights now!**" - **Amanda McCarthy** referring to her son, **Daniel**, of Groundcover Leather Co., Curry's Post, KZN, SA.

## Got anything you'd like to share?

Do you have any suggestions, comments or experiences about the industry that you'd like to share with the industry? - [tony@svmag.co.za](mailto:tony@svmag.co.za)

## New subscribers last week

**Nalini Reddy**, Executive Secretary, Ethekwini Municipality, Durban, KZN, South Africa  
**Marianne**, HSE Manager, JRA, Johannesburg, Gauteng, South Africa  
**Lacey Reid**, Tannery & Research Manager, 7 Leagues Leather, Canada

[CLICK HERE TO VIEW IT ONLINE](#)

## Luxury fragrances labeled & packaged for your brand

**PRIVATE LABEL.**  
*Luxury fragrances*

082 567 5626

## Birthdays this week

- 23/09/1945: **Devan Nayager**, Shoe Africa, Durban, KZN, SA.
- 23/09/1951: **Grant Fraser**, Claw Boot, Johannesburg, Gauteng, SA.
- 24/09/1964: **Hester Meijer**, Berkie Fashion Clothing, East London, E. Cape, SA.
- 24/09/1977: **Ridwaan Moola**, Foot Focus, Durban, KZN, SA.
- 25/09/1963: **Mahomed Dawood Kaka**, Skoen Boetiek, Lichtenburg, N.W. Province, SA.
- 25/09/1973: **Michael Cloete**, Resource Fashion Trading, Cape Town, W. Cape, SA.
- 25/09/1974: **Yousuf M Jadwat**, Fast Forward Clothing Co, Bellville, W. Cape, SA.
- 27/09/1979: **Zaid Paruk**, City Express Stores, Durban, KZN, SA.
- 26/09/1934: **Siva Pillay**, Allateens Boposi Footwear, Durban, KZN, SA.
- 26/09/1938: **Mervin Bloom**, retired, formerly Meroda Footwear [closed], Cape Town, W. Cape, SA.
- 26/09/1940: **Cedric Novis**, emigrated, formerly Bolton Footwear, W. Cape, SA.
- 26/09/1944: **Dick Smyth**, designer, Durban, KZN, SA.
- 26/09/1948: **Melt van Niekerk**, Checkmate, Secunda, Mpumalanga, SA.
- 26/09/1958: **Skip Bradfield**, Skip Bradfield Agencies, Cape Town, W. Cape, SA.
- 26/09/1970: **Brett Pengelly**, Trail Mix Trading, Durban, KZN, SA.
- 27/09/1943: **Rashid Mayet**, agent, Johannesburg, Gauteng, SA.
- 27/09/1950: **Chan Morar**, Modway Shoes, Pietermaritzburg, KZN, SA.
- 27/09/1973: **Tracy Lopez**, Lopez Leathers, Cape Town, W. Cape, SA.
- 28/09/1934: **Mervin Bloom**, retired, formerly Meroda Footwear [closed], Cape Town, W. Cape, SA.
- 28/09/1946: **Richard Bryant**, retired, formerly Mossop Western and Fusion Leather, Cape Town, W. Cape, SA.
- 28/09/1948: **Ivy Boulanger**, Little Leather Shop, Margate, KZN, SA.
- 28/09/1963: **Loïl Bishoon**, agent, Johannesburg, Gauteng, SA.
- 28/09/1967: **Rajesh Morar**, Quik Serv Shoes, Pietermaritzburg, KZN, SA.
- 28/09/1977: **Preshan Ramharack**, Palm Footwear, Durban, KZN, SA.
- 28/09/1983: **Jonathan van Staden**, Laeveld Huide & Velle, Nelspruit, Mpumalanga, SA.
- 29/09/1942: **Moon Govender**, Arc Footwear, Durban, KZN, SA.
- 29/09/1957: **Monica Hoffman**, Chalkins, Bemoni, Gauteng, SA.
- 29/09/1959: **Ismaïl Haffee**, Capri Bag, Durban, KZN, SA.
- 29/09/1962: **Veronica Schmid**, The Whatnot, Cape Town, W. Cape, SA.
- 29/09/1963: **Gavin Wilkins**, formerly Eddels Shoes, Pietermaritzburg, KZN, SA.
- 29/09/1967: **Hitesh Motiram**, Nakuls, White River, Mpumalanga, SA.
- 29/09/1968: **Milton Zwart**, Ribtech, Pietermaritzburg, KZN, SA.
- 29/09/1964: **Brad Spolander**, African Gameskin Group, Cape Town, W. Cape, SA.
- 29/09/1976: **Deniz Isaacson**, agent, Durban, KZN, SA.

## In memoriam this week

- 23/09/2005: **Tony Mossop** (b. 30/06/1942), Mossop-Western Leathers, Wellington, W. Cape, SA.
- 24/09/2003: **Werner Fehr**, agent, Cape Town, W. Cape, SA.
- 24/09/2021: **Stewart Franks** (b. 05/02/1947), retired, formerly Jordan Shoes, Cape Town, W. Cape, SA.
- 25/09/2019: **Mike Gedye** (b. 04/03/1950), Michelle Footwear, Durban, KZN, SA.
- 26/09/2020: **Douglas Onates**, Crown Footwear, Pinetown, KZN, SA.
- 27/09/2018: **Richo Chetty** (b. 29/11/1961), formerly PMC Group, Pinetown, KZN, SA.
- 29/09/2012: **Richard McCulley** (b. 14/09/1964), agent, Cape Town, W. Cape, SA.
- 29/09/2004: **Neil Eric Teifel** (b. 06/03/1928), NE Teifel & Co, Midrand, Gauteng, SA.

**Have you let us know about your birthday, or the birthdays of your colleagues? Our readers love this section, so please become part of it. This also applies to the In Memoriam section. Help us remember former colleagues.**

**S&V THE MONTH AT A GLANCE**

Trade Fairs Seminars Conferences Range Launches

Do you have an event you want listed in the calendar? Email [tony@svmag.co.za](mailto:tony@svmag.co.za)

No charge for associations, R199 + Vat for all others

SUN	MON	TUE	WED	THU	FRI	SAT
1	2 Electra ...	3 Electra ...	4 Electra ...	5 Electra ...	6 Electra ...	7
8	9	10	11	12	13	14
15 Micam - ...	16 Micam - ...	17 Micam - ...	18 Micam - ...	19	20	21
22	23	24	25	26	27 Premier ...	28 Premier ...
29 Premier ...	30 Premier ...					

## Directory entries updated last week

Crown Group [Crown Footwear (Pty) Ltd, Cheval Shoes (Pty) Ltd, Overland (Pty) Ltd, Quad Rocky Marketing (Pty) Ltd] Pinetown, KZN, SA.  
Dreamworks [Intershu Group of Companies], Germiston, Gauteng, SA.  
Intershu Distributors [Intershu Group of Companies], Germiston, Gauteng, SA.  
Jaz Agencies [Intershu Group of Companies], Germiston, Gauteng, SA.  
Katz Footwear [Intershu Group of Companies], Germiston, Gauteng, SA.  
Rodrigo Footwear, Durban, KZN, SA.

## Exchange rates

Note: For previous rates, see [HERE](#)

1. SA Rand (ZAR)/Lesotho Loti (LSL)/Namibian Dollar (NAD)/Swazi Lilangeni (SZL)  
**Source:** <http://www.x-rates.com/calculator/>

	Euro €	GBP £	US \$	CNY ¥
01/06/2024	R20.41	R23.96	R18.81	R2.59
08/06/2024	R20.40	R24.02	R18.87	R2.60
18/06/2024	R19.47	R23.03	R18.16	R2.50
23/06/2024	R19.22	R22.74	R17.97	R2.47
29/06/2024	R19.44	R22.95	R18.14	R2.49
07/07/2024	R19.74	R23.35	R18.23	R2.50
13/07/2024	R19.60	R23.32	R17.96	R2.47
20/07/2024	R19.89	R23.61	R18.27	R2.51
27/07/2024	R19.88	R23.55	R18.29	R2.52
03/08/2024	R19.92	R23.39	R18.27	R2.55
10/08/2024	R20.01	R23.38	R18.33	R2.55
17/08/2024	R19.66	R23.11	R17.86	R2.49
24/08/2024	R19.86	R23.42	R17.72	R2.48
22/09/2024	R19.47	R23.21	R17.42	R2.47

## 2. Botswana Pula

**Source:** <https://www.xe.com/currencyconverter/>

	Euro €	GBP £	US \$	CNY ¥
01/06/2024	14.74	17.31	13.59	1.87
08/06/2024	14.82	17.45	13.71	1.89
18/06/2024	14.52	17.18	13.52	1.86
23/06/2024	14.45	17.11	13.52	1.86
29/06/2024	14.53	17.15	13.56	1.86
07/07/2024	14.76	17.46	13.63	1.87
13/07/2024	14.70	17.49	13.67	1.85
20/07/2024	14.71	17.46	13.51	1.85
28/07/2024	14.80	17.53	13.62	1.87
03/08/2024	14.83	17.41	13.60	1.90
10/08/2024	14.80	17.30	13.56	1.89
17/08/2024	14.82	17.42	13.46	1.87
24/08/2024	14.96	17.65	13.35	1.87
22/09/2024	14.81	17.67	13.26	1.88

## 3. Malawian Kwacha (MWK) (buying)

**Source:** <https://www.rbm.mw/>

	Euro €	GBP £	US \$	ZAR
01/06/2024	1912.34	2247.95	1716.73	94.10
08/06/2024	1925.25	2260.15	1716.73	93.44
18/06/2024	1895.13	2244.77	1716.73	96.93
23/06/2024	1897.01	2239.46	1716.73	98.39
29/06/2024	1890.06	2233.45	1716.73	95.73
07/07/2024	1913.40	2258.56	1716.73	97.10
13/07/2024	1921.86	2283.53	1717.02	98.27
20/07/2024	1924.69	2286.18	1717.02	96.71
27/07/2024	1919.74	2273.98	1717.02	96.61
03/08/2024	1910.19	2252.40	1717.02	97.14
10/08/2024	1931.59	2256.47	1717.02	96.56
17/08/2024	NA	NA	NA	NA
24/08/2024	1966.96	2318.37	1717.02	98.25
22/09/2024	1975.62	2355.68	1717.02	101.06

## 4. Zambian Kwacha (ZMW) (buying)

**Source:** <https://www.boz.zm/>

	Euro €	GBP £	US \$	ZAR
01/06/2024	28.45	33.32	26.17	1.39
08/06/2024	28.55	33.57	26.36	1.39
18/06/2024	27.73	32.80	25.90	1.41
23/06/2024	27.36	32.36	25.58	1.42
29/06/2024	26.42	31.22	24.69	1.35
07/07/2024	26.47	31.31	24.45	1.34
13/07/2024	27.85	33.17	25.57	1.42
20/07/2024	27.89	33.09	25.61	1.39
27/07/2024	28.37	33.61	26.12	1.43
03/08/2024	28.15	33.09	25.85	1.42
10/08/2024	28.48	33.25	26.10	1.42
17/08/2024	28.89	33.90	26.27	1.46
24/08/2024	29.03	34.18	26.06	1.45
22/09/2024	29.37	35.00	26.29	1.50

## 5. Zimbabwe Dollar (ZWLs) (average) / Zimbabwe Gold (ZiG)

**Source:** **Source:** <https://www.rbz.co.zw/>

	Euro €	GBP £	US \$	ZAR
01/06/2024	ZiG 14.40	ZiG 16.94	ZiG 13.31	ZiG 1.41
08/06/2024	NA	NA	NA	NA
18/06/2024	ZiG 14.45	ZiG 17.12	ZiG 13.48	ZiG 1.35
23/06/2024	ZiG 14.54	ZiG 17.21	ZiG 13.59	ZiG 1.32
29/06/2024	ZiG 14.64	ZiG 17.30	ZiG 13.70	ZiG 1.34
07/07/2024	ZiG 14.81	ZiG 17.48	ZiG 13.69	ZiG 1.33
13/07/2024	NA	NA	NA	NA
20/07/2024	ZiG 14.93	ZiG 17.74	ZiG 13.71	ZiG 1.33
27/07/2024	ZiG 14.96	ZiG 17.72	ZiG 13.78	ZiG 1.32
03/08/2024	ZiG 14.87	ZiG 17.53	ZiG 13.77	ZiG 1.32
10/08/2024	ZiG 15.04	ZiG 17.57	ZiG 13.78	ZiG 1.33
17/08/2024	ZiG 15.14	ZiG 17.75	ZiG 13.79	ZiG 1.30
24/08/2024	ZiG 15.36	ZiG 18.11	ZiG 13.81	ZiG 1.33
22/09/2024	ZiG 15.861	ZiG 18.60	ZiG 13.97	ZiG 1.25

Note: For previous rates, see [HERE](#)

## ABSA Agri Trends: Hides & skins prices

**Johannesburg, Gauteng, SA (19 September 2024)** - The current average hide price decreased by 0.19% to R2,306/kg from R2,311/kg a week ago. The current price is 0.17% higher than the average price a month ago and is the same as the average price a year ago. The range of prices reported was as follows: Minimum price: R2,75 Maximum price: R3,09. Please note: Our methodology weights the prices we collect according to the number of hides they sell in a month. This is done to make it more representative of the prevailing market price. NB\* Hide prices are determined by the average of the RMAA (Red Meat Abattoir Association) and independent companies. - **Marlene Louw**, senior agricultural economist, and **Nkhensani Mashimbyi**, agricultural economist, and **Zama Sangweni**, agricultural economist, Absa group.

Note: For previous prices, see [HERE](#)

## Have a look at these links

We invite businesses to send us links to websites, Facebook pages and the like which they feel would be of interest to others. The links below are from our database:

- [S&K Showroom/Street Gym](#), Johannesburg, Gauteng, SA. Lifestyle retailer, Johannesburg, Gauteng, SA.
- [SA Bureau of Standards \(SABS\)](#), Pretoria, Gauteng, SA. Standards organisation.