

S&V Weekly Newsletter Vol.10 No.47, November 18 2024

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### Expectation that December will be better

**David Fox, Choice Clothing**

**Cape Town, W. Cape, SA** - It's been a pretty tough year for most retailers, I think – a weak Rand and cash-strapped consumers. Our Black Friday promotion will run from 21st November to 3rd December, with specials every day. The merchandise will be across the board – T-shirts, jeans, footwear. It will be a pretty even split between product we specially bought for Black Friday and stock we want to move. December is always our best trading month, and we expect it to help make up for the poorer months.

**Kim Cunniffe, Kingsmead Shoes**

**Durban, KZN, SA** - Tough year, winter was late, elections had people holding back before the vote. June was good after the formation of the new government but since then, July to September have been tough. October, we have started seeing some positivity which has continued through to November. No load shedding has helped with costs, the extra added to rentals for generators was a bitter pill to swallow. GNU – June was good but thereafter reality sank in. Shipping is still a major issue, makes it hard to plan. Black Friday will be more around the day/weekend, downplayed in relation to previous years. Festive Season, we are hoping the positive sales we have been seeing in the last few weeks, run through into the Xmas season



### SA sustainable fashion awards

**Cape Town, W. Cape, SA** – The winners of the 2024 Twyg Sustainable Fashion Awards will be announced on 20 November (Wednesday) at the Mount Nelson Hotel. There are 11 categories, and a full list of categories and finalists can be found at <https://hwg.co.za/awards/>. The footwear, accessories, farm-to-fashion, and retail finalists are (I have included the websites where possible):

**The Accessory Award** is for crafting accessories from sustainable materials, favouring ethical labour practices and limiting the use of toxic chemicals.  
- Athena A [<https://www.brandathena.co.za/>]  
- Project Dyad [<https://www.projectdyad.com/>]  
- Sealand Gear [<https://sealandgear.com/>]

**The Footwear Award** is for quality, durable footwear made with sustainable materials, ethical labour practices, and limited toxic chemicals.  
- Moo Incognito  
- Sage & Sunday [<https://sageandsunday.com/>]

**The Farm-to-Fashion Award** is awarded for transparent and traceable supply chains, regenerative practices, and 100% natural fabric is behind this designer or brand's fossil-free materials and processes. Production requires little to no toxins and harmful chemicals.  
- African Expressions [<https://www.africanexpressions.co.za/>]  
- Pianna Yarns [<https://piannayarns.co.za/>]  
- Yarnh [<https://yarnh.com/>]

**The Retail Award** is based on championing the circular economy through swap shops, selling pre-loved clothing, garment rental and other innovations. This winner is known for supporting sustainable design and manufacturing and supporting local producers and supply chains.  
- 44 Stanley [<https://44stanley.co.za/>]  
- Onrotate [<https://www.onrotate.com/>]  
- The Local Edit [<https://www.thelocaledit.com/za/>]

**The Changemaker Award presented by Markham.** An overall winner honoured for their high scores in each design category, the recipient of the Changemaker Award recognises a designer embracing sustainable and circular practices in their work. The winner receives a grand prize of R100 000 to further their career.

Says Twyg founder **Jackie May**: "There are some new and exciting names in the mix this year and we congratulate all our very deserving finalists! We'd also like to extend our sincere gratitude to our sponsors and partners for their invaluable support – without them, this annual project would not be possible. A heartfelt thank you to Markham, Country Road, H&M South Africa, Polo South Africa, Husqvarna and Royal Flush Gin for their partnerships and commitment to making this initiative a success."

### Catch up with Richard and 'The Shoedog'

The last session of the monthly online footwear chats, hosted by **Richard Kushlick** of Footwear Education (<https://footwareducation.co.za/>) and his overseas guest, **Wade Motawi** (a.k.a. The Shoedog), is available as a recording: [https://youtu.be/YX69A15Acl?si=LXv6WDpLD8\\_4\\_HPO](https://youtu.be/YX69A15Acl?si=LXv6WDpLD8_4_HPO)

### They Said It

"When you don't have Nike and Adidas you certainly lose a fortune of revenue as they are the 2 biggest brands. They are have-to-haves." - Supplier of a rival brand, talking about retailers who specialise in sneakers. It also underlines how risky it is to depend on someone else's brand for your success.

### Got anything you'd like to share?

Do you have any suggestions, comments or experiences about the industry that you'd like to share with the industry? - [tony@svmag.co.za](mailto:tony@svmag.co.za)

### Birthdays this week

- 18/11/1939: **Frank Rosenberg**, Leathermarc, Bloemfontein, Free State, SA.
- 18/11/1954: **Feroze Bhamjee**, Piccadilly, Johannesburg, Gauteng, SA.
- 19/11/1960: **Mark Kingon**, Kingon's, East London, E. Cape, SA.
- 19/11/1949: **Kevin Cockcroft**, retired, formerly Maloti Mountain Moccasins [closed], Pietermaritzburg, KZN, SA.
- 19/11/1958: **Alan Fleetwood**, retired, formerly Bolton Group, Cape Town, W. Cape, SA.
- 19/11/1961: **George Dimond**, Continental Compounders, Pinetown, KZN, SA.
- 19/11/1970: **Craig Kourie**, commission agent, Johannesburg, Gauteng, SA.
- 19/11/1938: **Kirsten Pillay**, Isicubi Trading 1098 cc, East London, E. Cape, SA.
- 19/11/????: **Johan Stumpf**, left the industry, formerly KKI, Oudtshoorn, W. Cape, SA.
- 20/11/1964: **Jessica Han**, Gutsy, Bloemfontein, Free State, SA.
- 20/11/1987: **Jonathan Collopy**, left the industry, formerly Michelle Footwear, Durban, KZN, SA.
- 20/11/????: **Vis Moodley**, KwaZulu Shoe Co, Estcourt, KZN, SA.
- 21/11/1950: **JK Strydom**, Werda Humandorp Beleggings, Humansdorp, E. Cape, SA.
- 23/11/1958: **David Wilson**, retired, resident in George, formerly Barker Footwear, Cape Town, W. Cape, SA.
- 23/11/1959: **Bernice Kalakazinos**, Toffee Clothing, St Francis Bay, E. Cape, SA.
- 23/11/1966: **Cornelio M Sunduza**, Dadu Leathers Zimbabwe.
- 23/11/1970: **Premilla Govenor**, Dynamic Engineering, Durban, KZN, SA.
- 23/11/1987: **Phelokazi Gxaba**, Retailability, Durban, KZN, SA.
- 24/11/1955: **Surie Mistry**, Super Star Fashions, Vereeniging, Gauteng, SA.

### In memoriam this week

- 19/11/2014: **Allan Bell** (b. 09/07/1926), Bata Kenya and Futura Footwear, in the UK.
- 19/11/2018: **Michael Hiss** (b. 03/10/1948), Bellstedt [closed], Chanti Belt/Michael Hiss Agencies, Durban, KZN, SA.
- 20/11/1997: **Christian Larkins** (b. 01/07/51), Interchem, Cape Town, W. Cape, SA.
- 21/11/2009: **Terry Batchelor** (b. 30/10/1942), Intershu, Johannesburg, Gauteng, SA.
- 21/11/2016: **Bonnie Jones** (b. 19/11/1949), Apeco [closed], Johannesburg, Gauteng, SA.
- 22/11/1992: **Jimmy Shankland**, Angels Shoes [closed], Cape Town, W. Cape, SA.
- 22/11/1994: **Chris Claassen**, Bata Shoes SA, Pinetown, KZN, SA.
- 23/11/2018: **Peter Shiffer** (b. 17/10/1949), Flexmor [closed], Cape Town, W. Cape, SA.

Have you let us know about your birthday, or the birthdays of your colleagues? Our readers love this section, so please become part of it. This also applies to the In Memoriam section. Help us remember former colleagues.

**S&V THE MONTH AT A GLANCE**

Trade Fairs Seminars  
Conferences  
Range Launches

Do you have an event you want listed in the calendar?  
Email [tony@svmag.co.za](mailto:tony@svmag.co.za)

No charge for associations, R199 + Vat for all others

NOV 2024						
SUN	MON	TUE	WED	THU	FRI	SAT
					1	2
					Canton F...	Canton F...
3	4	5	6	7	8	9
Canton F...	Canton F...					
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

**S&V PRESENTS THE ABRIDGED OPEN-TO-VIEW ONLINE DIRECTORY**

Over 4500 entries, divided into:  
 • Leather • Components & Services  
 • Footwear & Leather Goods  
 • Commission Agents • Retailers  
 • Associations • Support Organisations  
 • and much, much more

The abridged Directory lists business names and their principal phone numbers.

The comprehensive Directory, which lists the names of personnel, cell numbers, emails, descriptions of products & services, and much more, is also available by subscription only.  
Email [tony@svmag.co.za](mailto:tony@svmag.co.za).

Click HERE to view.

### Exchange rates

Note: For previous rates, see [HERE](#)

1. SA Rand (ZAR)/Lesotho Loti (LSL)/Namibian Dollar (NAD)/Swazi Lilangeni (SZL)

Source: <http://www.x-rates.com/calculator/>

	Euro €	GBP £	US \$	CNY ¥
02/11/2024	R19.12	R22.77	R17.62	R2.47
09/11/2024	R18.85	R22.74	R17.58	R2.45
16/11/2024	R19.18	R22.96	R18.19	R2.51

2. Botswana Pula

Source: <https://www.xe.com/currencyconverter/>

	Euro €	GBP £	US \$	CNY ¥
02/11/2024	14.50	17.28	13.37	1.87
09/11/2024	14.22	17.16	13.26	1.84
16/11/2024	14.40	17.24	13.66	1.88

3. Malawian Kwacha (MWK) (buying)

Source: <https://www.rbm.mw/>

	Euro €	GBP £	US \$	ZAR
02/11/2024	1923.24	2280.70	1717.02	100.33
09/11/2024	1905.94	2293.08	1717.02	101.84
16/11/2024	1863.15	2240.37	1717.02	96.70

4. Zambian Kwacha (ZMW) (buying)

Source: <https://www.boz.zm/>

	Euro €	GBP £	US \$	ZAR
02/11/2024	29.14	34.69	26.78	1.52
09/11/2024	29.29	35.24	27.23	1.55
16/11/2024	29.05	34.79	27.49	1.51

5. Zimbabwe Dollar (ZWL\$) (average) / Zimbabwe Gold (ZiG)

Source: [Source: https://www.rbz.co.zw/](https://www.rbz.co.zw/)

	Euro €	GBP £	US \$	ZAR
02/11/2024	ZiG 31.18	ZiG 36.96	ZiG 28.68	ZiG 0.61
09/11/2024	ZiG 27.59	ZiG 33.18	ZiG 25.58	ZiG 0.67
16/11/2024	ZiG 26.65	ZiG 32.05	ZiG 25.28	ZiG 0.72

Note: For previous rates, see [HERE](#)

### ABSA Agri Trends: Hides & skins business

**Johannesburg, Gauteng, SA (14 November 2024)** - The current average hide price increased by 0.2% to R2.804/kg from R2.779/kg a week ago. The current price is 0.03% lower than the average price a month ago and was 13.28% lower than the average price a year ago. The range of prices reported was as follows: Minimum price: R2.75 Maximum price: R3.07. Please note: Our methodology weights the prices we collect according to the number of hides they sell in a month. This is done to make it more representative of the prevailing market price. NB\* Hide prices are determined by the average of the RMAA (Red Meat Abattoir Association) and independent companies. - **Marlene Louw**, senior agricultural economist, and **Nkhensani Mashimbyi**, agricultural economist, and **Zama Sangweni**, agricultural economist, Absa group.

Note: For previous prices, see [HERE](#)

### Have a look at these links

We invite businesses to send us links to websites, Facebook pages and the like which they feel would be of interest to others. The links below are from our database:

- [Shoetz Group](#), Lenasia, Gauteng, SA. Men's and women's footwear retailer.
- [Shooshoo's](#), Cape Town, W. Cape, SA. Infants' footwear manufacturer.

### THIS WEEK LAST YEAR!

- Black Friday
- Boardriders: Stock position better than last year, so shorter BF period
- Sneakers International: Not for us

The Year So Far: Queue: A tough year, but optimistic

Manufacturing: Allimor Footwear: 'Still trading'

In case you missed it! : The November 2023 issue of S&V African Leather Magazine

READ IT HERE - [S&V Weekly Newsletter Vol.9 No.47, November 20 2023](#)

### THIS WEEK FIVE YEARS AGO!!

Good news last week: Bongani Bongo arrest: first shots in the fight against corrupt public officials

Retail last week: Comment from 4 retailers on Saturday

FLIC offers styling advice to manufacturers

SENS releases last week: Mr Price interim results September 2019

READ IT HERE - [S&V Weekly Newsletter Vol.5 No.47, November 25, 2019](#)

### Contact us

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Next newsletter: Monday November 18, 2024. Ad and editorial deadline Friday 15 November.

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