

S&V Weekly Newsletter Vol.9 No.14, April 03 2023

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**Easter trading forecast**

**Dane Patterson**, Boardriders  
Durban, KZN, SA - We at Boardriders are expecting a decent Easter period. Although retail has proved challenging over the last 2-3 months, we do expect a nice spike in April. Last year Easter sales were decimated in KZN with beach closures and reduced holiday makers so it can only get better this year.

**David Fox**, Choice Clothing  
Cape Town, W. Cape, SA - We are offering great deals in all areas at unbeatable prices within the retail sector. Yes, I expect shoppers to show up. People generally will do last minute shopping, particularly if they are aware of great deals.

**Kim Cunniffe**, Kingsmead Shoes  
Durban, KZN, SA - Hoping for strong weekend sales, what with holidaymakers around and the change of season, which should encourage customers to purchase winter merchandise.

**Gavin Sack**, Kinky Shoes  
Johannesburg, Gauteng, SA - Easter trade in the past was like a mini xmas. Not anymore. Nonetheless I still expect some increased turnover.

**Nichol Hodgson**, Mr Matata  
Pongola, KZN, SA - Over our Easter trading period we are expecting a significant boost in consumer consumption expenditure, due to our high volume of new ranges available. We also offer wide ranges of brand names in fashion as well as in sport and fitness, which are not only eye-catching but affordable as well.

**Bernard Mostert**, Mr Tekkie  
George, W. Cape, SA - The South African consumer remains under heavy pressure and hence every sale counts and customer service, staff well-being and product knowledge is key in order to maintain the momentum that we have. As with most expectations in South Africa in the last 18 months we don't think Easter will be as depressed as it is forecasted to be but we do believe that it will be challenging.

www.saddlerbelts.co.za / info@saddlerbelts.co.za +27 (0)31 569 3951

**Urgent appeal to importers from the National Consumer Commission: Help us help you cut down your waiting times**

Pretoria, Gauteng, SA - The National Consumer Commission (NCC) requests all importers of CTFL goods to complete a questionnaire on a research study covering the cost of compliance with the Consumer Protection Act No 68 of 2008. This is to enable the NCC to assist importers in understanding the provisions of the CPA, establish any challenges experienced, and to provide suggestions in terms of improving compliance.

The deadline for submitting the questionnaire is 15 April. Please click [HERE](#) to access the questionnaire.

**They Said It**

"At least you can see that I am going to church nowadays. LOL. Hehehehe." - **Benedict Platjies**, Cordova Leathers, Pietermaritzburg, KZN, SA. Well I wouldn't go THAT far, no. But he did write a true-to-life obituary for fellow tanner **Anthony Pearce**, which will appear in the April issue of S&V African Leather, out on Wednesday.

"When I got here, I apologised because I think my shoes were made in China. Then I learnt that all your shoes are made there, too." - **Reverend Clive Jacobson**, who gave an address at the memorial service for Crown Footwear founder Bob Brown last week.

**New subscribers last week**

Paul, Project Director, LEA, Gaborone, Botswana  
Ashna, Manager, Deluxe Footwear, Durban, KZN, SA

**Directory entries updated last week**

Jay's Shoe Fab, Durban, KZN, SA.

**Got anything you'd like to share?**

Do you have any suggestions, comments or experiences about the industry that you'd like to share with the industry? - [tony@svmag.co.za](mailto:tony@svmag.co.za)

Get in touch: [suzan@supremeholdings.co.za](mailto:suzan@supremeholdings.co.za)

**BIRTHDAYS THIS WEEK**

03/04/1944: **Adrian McElhinney**, retired, Cape Town, W. Cape, SA. Formerly Edworks, Millana Shoes, Woolworths and Universal Footwear.  
03/04/1959: **Grant Harris**, emigrated, formerly Shoe Strip Services [closed], Pinetown, KZN, SA.  
03/04/1963: **Bruce Wilson**, Hotter SA, Cape Town, W. Cape, SA.  
03/04/1973: **Brent Maron**, Bolton Footwear, Cape Town, W. Cape, SA.  
03/04/1974: **Kate Horne**, Little Slipper Co., Port Elizabeth, E. Cape, SA.  
03/04/1973: **Mahomed A Osman**, Foam & Upholstery Centre, Pretoria, Gauteng, SA.  
04/04/1938: **Colin Kemp**, Chamberlain Phipps, Durban, KZN, SA.  
04/04/1962: **Tammy Pillay**, (?) formerly Edcon, Durban, KZN, SA.  
05/04/1955: **Bruce McKenzie**, BJM Agencies, Midrand, SA.  
05/04/1963: **Lourenco Mendes**, Shuler Enterprises, Harare, Zimbabwe.  
05/04/1964: **Alastair Dean**, emigrated, formerly Amber Footwear [closed], Pietermaritzburg, KZN, SA.  
06/04/1979: **Hetesh Daya**, Daya & Sons, Durban, KZN, SA.  
08/04/1946: **Colin Pedlar**, retired to Cape Town, W. Cape, SA, formerly Reflex Footwear, Maputsoe, Lesotho.  
07/04/1965: **Gregg Ripley-Evans**, John Whittle Components, Pinetown, KZN, SA.  
09/04/1970: **Rob McCann**, Treadsafe, Pinetown, KZN, SA.  
09/04/1970: **Marely Koen**, Vellie Boutique, Boksburg, Gauteng, SA.  
09/04/1976: **Carlo Grillenzoni**, agent, Cape Town, W. Cape, SA.

Locally manufactured leather, canvas and mesh hats since 1935

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**IN MEMORIAM THIS WEEK**

PROUDLY SOUTH AFRICAN

03/04/2020: **Malcolm Hill** (b. 14/06/1931), formerly Bata SA/Beier Footwear, Pinetown, KZN, SA.  
04/04/2005: **Graham Michel** (b. 09/02/1958), agent, Cape Town, W. Cape, SA.  
06/04/1979: **George Cowie**, GW Cowie & Co, Durban, KZN, SA.  
06/04/2021: **Marco di Lembo** (b. 30/07/1973), Villani Shoes, Johannesburg, Gauteng, SA.  
07/04/2022: **Hans Beier** (b. 02/10/1936), Beier Group, Pinetown, KZN, SA.  
08/04/2011: **Brian Katz**, Treets Footwear, Johannesburg, Gauteng, SA.  
09/04/2021: **Jack Wallis** (b. 16/10/1945), Newtech (closed), Shoetech and Safety-Boyz, Durban, KZN, SA.

Have you let us know about your birthday, or the birthdays of your colleagues? Our readers love this section, so please become part of it. This also applies to the In Memoriam section. Help us remember former colleagues.

Trade Fairs Seminars  
Conferences  
Range Launches

Do you have an event you want listed in the calendar?  
Email [tony@svmag.co.za](mailto:tony@svmag.co.za)

No charge for associations, R199 + Vat for all others

SUN	MON	TUE	WED	THU	FRI	SAT
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

Over 4500 entries, divided into:

- Leather • Components & Services
- Footwear & Leather Goods
- Commission Agents, • Retailers
- Associations & Support Organisations
- and much, much more

The abridged Directory lists business names and their principal phone numbers.

The comprehensive Directory, which lists the names of personnel, cell numbers, emails, descriptions of products & services, and much more, is also available by subscription only. Email [tony@svmag.co.za](mailto:tony@svmag.co.za).

Click **HERE** to view.

**Exchange rates**

Note: For previous rates, see [HERE](#)

1. SA Rand (ZAR)/Lesotho Loti (LSL)/Namibian Dollar (NAD)/Swazi Lilangeni (SZL)

Source: <http://www.x-rates.com/calculator/>

	Euro €	GBP £	US \$	CNY ¥
18/03/2023	R19.78	R22.49	R18.47	R2.68
25/03/2023	R19.56	R22.20	R18.15	R2.64
01/04/2023	R19.33	R21.94	R17.78	R2.58

2. Botswana Pula (BWP)

Source: <https://www.xe.com/currencyconverter/>

	Euro €	GBP £	US \$	CNY ¥
18/03/2023	14.18	16.12	13.23	1.92
25/03/2023	14.16	16.07	13.14	1.91
01/04/2023	14.27	16.20	13.13	1.91

3. Malawian Kwacha (MWK)

Source: <https://www.xe.com/currencyconverter/>

	Euro €	GBP £	US \$	CNY ¥
18/03/2023	1121.54	1275.02	1046.80	151.91
25/03/2023	1098.95	1247.41	1020.04	148.61
01/04/2023	1102.70	1252.10	1014.40	147.70

4. Zambian Kwacha (ZMW)

Source: <https://www.xe.com/currencyconverter/>

	Euro €	GBP £	US \$	CNY ¥
18/03/2023	22.10	25.12	20.62	2.99
25/03/2023	22.78	25.86	21.15	3.08
01/04/2023	23.09	26.22	21.24	3.09

5. Zimbabwean Dollar (ZWL\$)

Source: <https://www.xe.com/currencyconverter/>

	Euro €	GBP £	CNY ¥	Official US\$
18/03/2023	387.70	440.76	52.51	913.66
25/03/2023	389.89	442.56	52.72	916.11
01/04/2023	393.40	446.70	52.69	929.86

Note: For previous rates, see [HERE](#)

**ABSA Agri Trends: Hides & skins prices**

Johannesburg, Gauteng, SA (23 March 2023) - The current average hide price decreased by 9.5% to R3.80/kg from R4.20/kg a week ago. The current price is 9.5% lower than the average price a month ago and 45.1% lower than the average price a year ago. The range of prices reported was as follows: Minimum price: R3.60 Maximum price: R5.00. Please note: Our methodology weighs the prices we collect according to the number of hides they sell in a month. This is done to make it more representative of the prevailing market price. NB\* Hide prices are determined by the average of the RMAA (Red Meat Abattoir Association) and independent companies. - **Mariene Louw**, senior agricultural economist, and **Nkhensani Mashimbyi**, agricultural economist, Absa group.

Note: For previous prices, see [HERE](#)

**Have a look at these links**

We invite businesses to send us links to websites, Facebook pages and the like which they feel would be of interest to others. The links below are from our database:  
[JCP Leathers](#), Pretoria, Gauteng, SA. Wool-on sheepskin products manufacturer.  
[JCP Workwear](#), Richards Bay, KZN, SA. PPE distributor.

**Classified Adverts**

**Position required. In management / consulting**

I am a qualified production manager. A very active 69. Extensive experience in the manufacturing of most types of footwear. British passport holder but expired.

Held the position of regional manager of Leather Industries Research Institute, Durban, responsible for:

- 1 Training of management and operatives.
- 2 Quality control evaluation and training. Conducted a SAQC for Woolworths.
- 3 Factory survey and design of layout, and requirements.
- 4 Selection testing and training.

I am available to relocate anywhere. I have a code 14 license. Don't smoke or drink.

Robert. A. Leith.  
[Aleith04@gmail.com](mailto:Aleith04@gmail.com)  
0629328706

**Contact us**

News & Classifieds: Tony Dickson, +27 (0)31 209 7505, [tony@svmag.co.za](mailto:tony@svmag.co.za)

Next newsletter: April 10, 2023.

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