

S&V Weekly Newsletter Vol.9 No.15, April 11 2023

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Easter trading: Positive signs

Kelli Kupritz, Dodo's Johannesburg, Gauteng, SA - We had an excellent Easter weekend trade. Our stores were full of customers. It felt like "old" Easter. We are very grateful. Less load shedding? I think it could have had a slight effect, but I feel our customers were travelling, grants had been paid and we are very well stocked with excellent winter stock.

Matthew Muir, Matthew's Boutique Durban, KZN, SA - Easter foot traffic was very busy actually, with lots of people in the store. Weather played a part because it wasn't beach weather, and in those circumstances, people shop. We normally don't expect a massive increase in sales over Easter, but having winter stock, and lots of it, did help. A lot of our international tourists have already left, so it was mostly local people, and people from Cape Town.

Stuart Daykin, Rip Curl SA Durban, KZN, SA - We did see an upswing in trade across the country which was very positive but the holiday letting numbers being at 80% is questionable as the coastal region on our survey were at 60/ 65% occupancy. We sold a lot of winter products which is exciting for the months ahead.

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NEW!

In case you missed it!

The April issue of S&V African Leather Magazine

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S&V African Leather Magazine Vol17 No4 April 2023

- IN THIS ISSUE:**
- 03 Upfront**
 - A new quip from **Sam Setter** in each issue.
 - California exotic leather test case 'a victory for the crocodile industry'.
 - Louisiana wins bid to stop California ban of crocodile and alligator products.
 - This is a battle for the support of society, says SATTa's Pieter Swart.
 - Where have all southern Africa's SLTC UK members gone, asks Johnny Kleynhans.
 - 09 An Eclectic View**
 - Quinary protein structure. Going where few have gone before - towards an understanding of the fundamental nature of collagen, writes **H. Procter**.
 - 11 Sustainability**
 - The trouble with auditing...is that when it comes to auditing a tannery, there is no simple process, writes **MD Deborah Taylor**
 - 13 Decoding Tanning Science**
 - How to prevent the formation of low tear strength leathers - a review - part 2, by **Dr Clive Jackson-Moss** of the ISTT.
 - 11 Weights & Measures**
 - Compiled by the ISTT.
 - 16 Notice Board**
 - Retirement: **Nigel Dunning**, NTE Company.
 - Obituary: **Anthony Pearce**, Woods Tanning.
 - 19 Trade Statistics**
 - SA hides, skins and leather trade statistics for February 2023, issued by SARS

Advertisers in this Issue
 Authenticae (02), Evolution Engineering (01), International School of Tanning Technology (ISTT) (0FC), Mimosa (05), Rolles Leather Division (07), S&V Calendar (19), S&V Directory (17), Southern African Footwear & Leather Export Council (SAFLEC) (10), Sustainable Leather Foundation (03).

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They Said It

"So after many months of moaning in my ear, here is something for you to publish." - **Quintin Marais**, Rolfes Leather, Boksburg, Gauteng, SA. The 'something' he refers to is a technical article which will appear in the May edition of S&V African Leather. With some people, getting contributions is like pulling teeth.

New subscribers last week

Malekantwa Mmapatsi, Director, Fineways Holdings, Gaborone, Botswana

Directory entries updated last week

Afrikan Tanning & Taxidermy / Afrikan Skins & Horns [Afrikan Tradersonline cc], Rayton, Gauteng, SA.
 Italian Trade Commission, Johannesburg, Gauteng, SA.
 Nakara Leather Tanning & Processing (Pty) Ltd, Windhoek, Namibia.
 SA Taxidermy & Tannery Association (SATTa), Rayton, Gauteng, SA.

Got anything you'd like to share?

Do you have any suggestions, comments or experiences about the industry that you'd like to share with the industry? - tony@svmag.co.za

- 10/04/1948: **Gert Muller**, Sonop, Bethlehem, Free State, SA.
- 10/04/1958: **Ismail Shah**, Evoné, Pietermaritzburg, KZN, SA.
- 11/04/1956: **Nigel Dowden**, retired, formerly Component Wholesalers (closed), Durban, KZN, SA.
- 11/04/1997: **Janine Govender**, Nikkita Footwear, Durban, KZN, SA.
- 11/04/1997: **Roberta Johnson**, Chillisource, Durban, KZN, SA.
- 12/04/1922: **Harry Hoyte**, retired, formerly Hoyte Shoes/agent, Durban, KZN, SA.
- 12/04/1968: **Kobie Koen**, Vellie Boutique, Boksburg, Gauteng, SA.
- 13/04/1976: **Jason Wilkins**, agent/retailer, Johannesburg, Gauteng, SA.
- 13/04/1976: **Gareth Kemp**, Apollo Brands, Cape Town, W. Cape, SA.
- 14/04/1946: **Pierre Lailieux**, formerly Service Agencies (closed), Durban, KZN, SA.
- 14/04/1956: **Bharatl Ranchod**, Ranjee's Shoe Store, Klerksdorp, NW Province, SA.
- 15/04/1928: **Des Scott**, retired, founder, Scotts (closed), Durban, KZN, SA.
- 15/04/1971: **Jacques Ergas**, Red Planet Shoes, Cape Town, W. Cape, SA.
- 16/04/1952: **Russell Lochner**, agent, Johannesburg, Gauteng, SA.
- 16/04/1954: **Lynn Sukool**, Devan's Footwear Agency, Durban, KZN, SA.

- 10/04/2021: **Colin Gerrans** (b. 05/03/1937), Silvertown, Hanni & Sons, Seton AutoLeather, Nigel, Gauteng, SA.
- 13/04/2014: **Theuns JK Viljoen** (b. 25/12/1942), Divac, George, W. Cape, SA.
- 14/04/2015: **Neville Horwitz** (b. 25/11/1932), agent, Johannesburg, Gauteng, SA.
- 16/04/2016: **Barrie Walsh** (b. 19/03/1949), Eddels Shoes, Pietermaritzburg, KZN, SA.

Have you let us know about your birthday, or the birthdays of your colleagues? Our readers love this section, so please become part of it. This also applies to the In Memoriam section. Help us remember former colleagues.

Exchange rates

Note: For previous rates, see [HERE](#)

- 1. SA Rand (ZAR)/Lesotho Loti (LSL)/Namibian Dollar (NAD)/Swazi Lilangeni (SZL)

Source: <http://www.x-rates.com/calculator/>

| | Euro € | GBP £ | US \$ | CNY ¥ |
|------------|--------|--------|--------|-------|
| 18/03/2023 | R19.78 | R22.49 | R18.47 | R2.68 |
| 25/03/2023 | R19.56 | R22.20 | R18.15 | R2.64 |
| 01/04/2023 | R19.33 | R21.94 | R17.78 | R2.58 |
| 08/04/2023 | R20.03 | R22.83 | R18.36 | R2.67 |

- 2. Botswana Pula (BWP)

Source: <https://www.xe.com/currencyconverter/>

| | Euro € | GBP £ | US \$ | CNY ¥ |
|------------|--------|-------|-------|-------|
| 18/03/2023 | 14.18 | 16.07 | 13.14 | 1.91 |
| 25/03/2023 | 14.16 | 16.02 | 13.14 | 1.91 |
| 01/04/2023 | 14.27 | 16.20 | 13.13 | 1.91 |
| 08/04/2023 | 14.26 | 16.26 | 13.07 | 1.90 |

- 3. Malawian Kwacha (MWK)

Source: <https://www.xe.com/currencyconverter/>

| | Euro € | GBP £ | US \$ | CNY ¥ |
|------------|---------|---------|---------|--------|
| 18/03/2023 | 1121.54 | 1275.02 | 1046.80 | 151.91 |
| 25/03/2023 | 1098.95 | 1247.41 | 1020.04 | 148.61 |
| 01/04/2023 | 1102.70 | 1252.10 | 1014.40 | 147.70 |
| 08/04/2023 | 1111.85 | 1267.33 | 1019.33 | 148.25 |

- 4. Zambian Kwacha (ZMW)

Source: <https://www.xe.com/currencyconverter/>

| | Euro € | GBP £ | US \$ | CNY ¥ |
|------------|--------|-------|-------|-------|
| 18/03/2023 | 22.10 | 25.12 | 20.62 | 2.99 |
| 25/03/2023 | 22.78 | 25.86 | 21.15 | 3.08 |
| 01/04/2023 | 23.09 | 26.22 | 21.24 | 3.09 |
| 08/04/2023 | 21.65 | 24.67 | 19.91 | 2.89 |

- 5. Zimbabwian Dollar (ZWLs)

Source: <https://www.xe.com/currencyconverter/>

| | Euro € | GBP £ | CNY ¥ | Official US\$ |
|------------|--------|--------|-------|---------------|
| 18/03/2023 | 387.70 | 440.76 | 52.51 | 913.66 |
| 25/03/2023 | 389.89 | 442.56 | 52.72 | 916.11 |
| 01/04/2023 | 393.40 | 446.70 | 52.69 | 929.86 |
| 08/04/2023 | 393.17 | 447.97 | 52.60 | 945.93 |

Note: For previous rates, see [HERE](#)

ABSA Agri Trends: Hides & skins prices

Johannesburg, Gauteng, SA (06 April 2023) - The current average hide price increased by 0.6% to R3.80/kg from R3.78/kg a week ago. The current price is 9.5% lower than the average price a month ago and 45.0% lower than the average price a year ago. The range of prices reported was as follows: Minimum price: R3.71 Maximum price: R5.00. Please note: Our methodology weighs the prices we collect according to the number of hides they sell in a month. This is done to make it more representative of the prevailing market price. NB* Hide prices are determined by the average of the RMAA (Red Meat Abattoir Association) and independent companies. - **Marlene Louw**, senior agricultural economist, and **Nkhensani Mashimbyi**, agricultural economist, and **Zama Sangweni**, agricultural economist, Absa group.

Note: For previous prices, see [HERE](#)

Have a look at these links

We invite businesses to send us links to websites, Facebook pages and the like which they feel would be of interest to others. The links below are from our database:
[Jeilo Collections](#), Nairobi, Kenya. Leather goods manufacturer.
[Jenebella Trading](#), Somerset West, W. Cape, SA. PPE distributor.

Classified Adverts

Ostrimark Tannery for sale

Erf 6575, Rautenbach St, Grahamstown

R 4 200 000 excl VAT

This 2800 m² property is zoned Industrial and classified as a noxious industry in terms of the Town Planning Scheme.

Excellent potential for light and heavy industry, this high-ceiling building alone contains endless potential for conversion into diverse applications such as storage rental, etc. with expansive grounds, parking and loading bays. High potential for conversion back into tanning purposes since partially fitted with cold-storage room, effluent plant, wooden dye drums, hot water boiler tanks, Aquamix / Hüni water system, toggle unit etc. Exceptional value for money.

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Position required. In management / consulting

I am a qualified production manager. A very active 69.
 Extensive experience in the manufacturing of most types of footwear. British passport holder but expired.

- Held the position of regional manager of Leather Industries Research Institute, Durban, responsible for:
 - 1 Training of management and operatives.
 - 2 Quality control evaluation and training. Conducted a SAQC for Woolworths.
 - 3 Factory survey and design of layout, and requirements.
 - 4 Selection testing and training.

I am available to relocate anywhere.
 I have a code 14 license. Don't smoke or drink.

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Contact us

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Next newsletter: April 17, 2023.

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