

S&V Weekly Newsletter Vol.9 No.36, September 4 2023

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Outdoor: Awaiting seasonal upturn

Sasha Nieuwoudt, manager/buyer, Camp & Climb Cape Town, W. Cape, SA - Trade is quiet at the moment, but winter is always quieter for us, and we expect it to pick up with summer. We get a lot of tourists at our Paarden Eiland store, and they tend to kit themselves out. Local customers at our other stores tend to buy what they need, as they need it. Sourcing has improved. We buy from distributors, and we import ourselves. Some of the canvas goods are locally made.

Comfort: Forced change working out 'quite nicely'

Bruce Wilson, member, Hotter Comfort Concept SA cc Cape Town, W. Cape, SA - In December last year we took the decision to stop supplying retailers, instead becoming a full-time retailer ourselves. It was a decision forced on us by a combination of circumstances, and not one we took lightly. Our numbers dropped right down during covid, but the principal reason was the exchange rate which, combined with a sharp price increase from the Hotter factory, meant there was just no wholesale margin. Hotter UK had also had a big change when it went into administration - business rescue - on 18 July last year, and was bought by WoolOvers Group 2 days later - an indication that it was still a very desirable brand. We already had a shop at Access Park in Kenilworth, and an online store, which has taken off quite nicely. As from July this year, the new Hotter range is available only from these stores. We are looking to open a second store in Centurion, which is good Hotter territory.

Woolworths Holdings Limited - Audited Group Results for the 53 weeks ended 25 June 2023

'Underlying health of fashion division improving'

For the full report, go [here](#)
Richard Dixon, MD, Sole Agents & Tri-Africa rd@soleagents.co.za
 SOLE
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Bata moves head office after 50 years

Durban, KZN, SA (31 August 2023) - After five decades at its Pinetown facility, Bata South Africa has relocated its head office to the corporate hub of La Lucia, north of Durban. According to a release, "this strategic move aligns with Bata South Africa's future growth strategy". The distribution centre remains in Hammarsdale and the factory in Loskop.

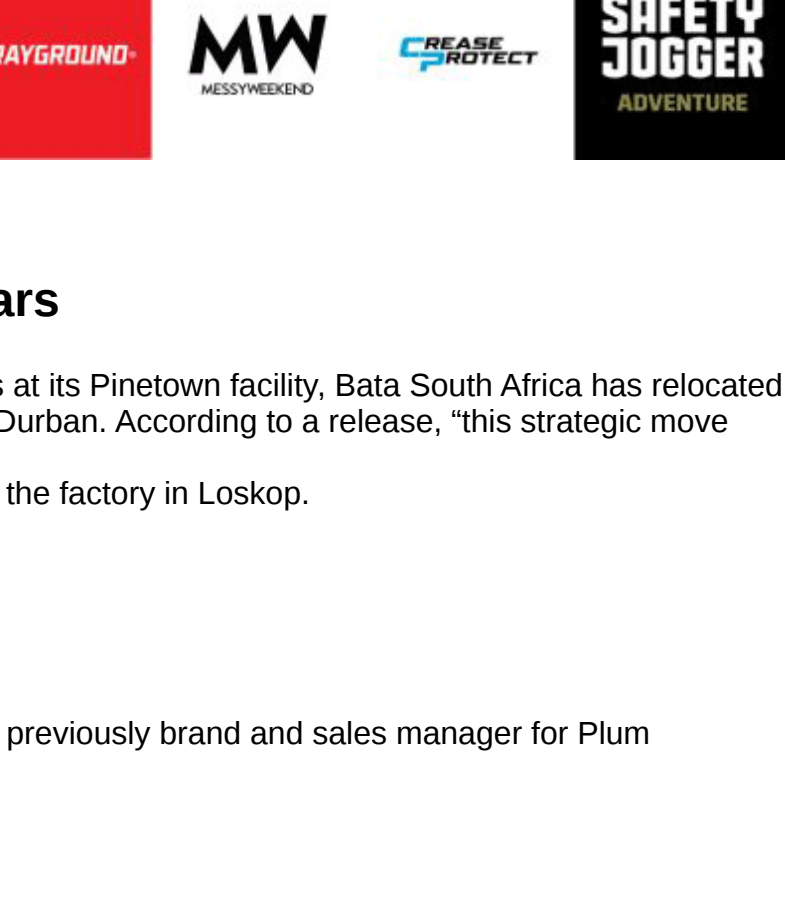
Move

Johannesburg, Gauteng, SA - Karen Lewis-Williams, previously brand and sales manager for Plum Footwear, has joined the Intershu group.



KANGOL

Richard Dixon, MD, Sole Agents & Tri-Africa



Kangol started in 1918 with an incarnation of basque berets from France. A timeless classic, an incarnation of this beret has been in the Kangol line ever since. Embodying a fashion fusion, the range now features a variety of headwear that crosses generations & cultures taking the very best of British heritage & retro hip-hop & mixing it with the future of fashion.

[In case you missed it!](#)

The August issue of S&V Footwear & Leather Goods Magazine

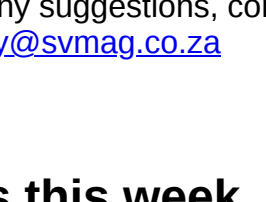
S&V FOOTWEAR & LEATHER GOODS MAGAZINE VOL.89 No.8 August 2023

IN THIS ISSUE:

- 03 Upfront** - PVC: Globally challenged, locally confident. SAVVA CEO **Monique Holtzhausen** explains the opportunities and challenges facing the only plastic party made in South Africa, and the footwear industry's disproportionate role in recycling.
- 05 Profile** - Seadoone Shoes: Supplying retailers with their own styling, no minimums, high quality and competitive prices.
- 06 Headlines with Tinashe Mandirahwe** - Capitalizing on movie influence: How Barbie helped skyrocket Birkenstock's demand. - California shop owner shot dead over LGBTQ+ pride flag display.
- 09 Trade Fairs** - KZN Industrial Technology Exhibition, Durban, KZN, SA. - Comrades Expo, Durban, KZN, SA.
- 10 SAFLEC AGM and Dinner** - Chairman stresses the need for 'unity in diversity' at the AGM, and the SA Footwear & Leather Export Council (SAFLEC) and the Ethekwini Footwear & Leather Cluster (EFLC) together arrange a networking dinner for all sectors of industry and all tiers of government.
- 13 Trade Statistics** - South Africa: June imports and exports of footwear and accessories, provided by SARS.

Advertisers in this Issue (10), **Berzacks (16)**, **Evolution Engineering (this page)**, **Freestyle Genuine Handcrafted Leather (OFC)**, **Royal Adhesive Industries (02)**, **Saddler Belts (06)**, **SAFLEC (11)**, **S&V Directory (13)**.

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Richard Dixon, MD, Sole Agents & Tri-Africa

Messy Weekend is a proudly Copenhagen eyewear provider. The brand designs & manufactures premium, handcrafted eyewear for the increasingly sophisticated consumer. The products highlight minimalism, backed by the brand's commitment to impeccable design & quality.

They Said It

"It was my birthday recently and I decided to check in my birthday column if I still have a birthday and got a huge shriek when I did not see my name, so immediately scrolled down to the in memoriam column (where many of my friends are now) to see if I am still around. Much to my relief it seems I am still here, so I got up and poured myself a double. Make that 2." - **Bill Zurich**, retired retailer, formerly Shoeparama, Pretoria, Gauteng, SA. His birthday was 16 August, when he turned 75. **"Presents are always welcome,"** he added.

New subscribers last week

- Shaun Austin**, Business Development Director, Hypenica, Cape Town, South Africa
- Karen**, Rangebuilder, Intershu, Germiston, South Africa
- Bokamoso Mmapatsi**, Dome Garden Pty Ltd, Phakalane, Botswana
- Alex Gardou**, Sales, Novita, Shallos, KZN, South Africa
- Saadiah Farouk**, Buying, Asmall's Clothing, Pietermaritzburg, KZN, South Africa

Got anything you'd like to share?

Do you have any suggestions, comments or experiences about the industry that you'd like to share with the industry? - tony@svmag.co.za

Birthdays this week

- 04/09/1952: **Peter Pledger**, left the industry, formerly Faith Footwear [closed], Port Elizabeth, E Cape, SA.
- 04/09/1963: **Juan Crouch**, Crouch Footwear, Pietermaritzburg, KZN, SA.
- 05/09/1954: **Abdul Samad**, Bob's Shoe Centre, Johannesburg, Gauteng, SA.
- 05/09/1989: **Erlank van Zyl**, Ostriland, Citrusdal, W. Cape, SA.
- 06/09/1951: **Abdur Rahman 'Raymie' Bava**, A.R. Bava & Co., Polokwane, Limpopo, SA.
- 06/09/1953: **Tony Stottelaar**, Leather Systems SA, Port Elizabeth, E. Cape, SA.
- 06/09/1957: **Yusuf Bhattha**, Shoe Boutique, Secunda, Mpumalanga, SA.
- 06/09/1975: **Jayson Govender**, Prolamm cc, Durban, KZN, SA.
- 07/09/1981: **Mohamed A Lalla**, Tysons Shoe & Clothing, Vereeniging, Gauteng, SA.
- 07/09/1972: **Karl Fluwers**, Authentica, Northampton, UK, formerly LIRI, Grahamstown, E. Cape, SA.
- 08/09/1954: **Denis Tuchten**, Authoric Shoe Connection, Cape Town, W. Cape, SA.
- 08/09/1960: **Paulo da Silva**, emigrated, formerly Bambi Shoes [closed], Durban, KZN, SA.
- 08/09/1970: **Kevin Naidu**, Shenlea Agencies, Durban, KZN, SA.
- 09/09/1929: **Bill Hoffman Erlings**, Johannesburg, Gauteng, SA.
- 09/09/1929: **Simon Liu**, emigrated, formerly MCA Marketing [out of footwear], Midrand, Gauteng, SA.
- 09/09/1952: **Abisha Tembo**, formerly the DTI, now Beier Industries, Pinetown, KZN, SA.
- 09/09/1953: **Fernando Santos**, Bolton Footwear, Cape Town, W. Cape, SA.

In memoriam this week

- 04/09/2012: **Judi Moakes** (b. 13/04/1960), in Northampton, formerly secretary, SLTC (SA Section).
- 08/09/2017: **Roger Benjamin** (b. 17/08/1945), agent, Port Elizabeth, E. Cape, SA.
- 09/09/2000: **Erik Peter Rormose** (b. 11/03/1934), Bulley's Tannery/Coja Tannery/Silverton Tannery/KwaNdebele Tanning/Kembe Tanning, Durban, KZN, SA.
- 09/09/2018: **Errol Smith** (b. 07/02/1946), ENS Machinery, Pietermaritzburg, KZN, SA.

Have you let us know about your birthday, or the birthdays of your colleagues? Our readers love this section, so please become part of it. This also applies to the In Memoriam section. Help us remember former colleagues.

Directory entries updated last week

Anwary's (Pty) Ltd, Butha-Butha, Lesotho.
 Leather Association of Tanzania Cum Production & Training Centre - Morogoro, Tanzania.
 Leather Association of Tanzania Cum Production & Training Centre - Dar es Salaam, Tanzania.

Exchange rates

Note: For previous rates, see [HERE](#)

1. SA Rand (ZAR)/Lesotho Loti (LSL)/Namibian Dollar (NAD)/Swazi Lilangeni (SZL)

Source: <http://www.x-rates.com/calculator/>

	Euro €	GBP £	US \$	CNY ¥
05/08/2023	R20.34	R23.54	R18.46	R2.57
12/08/2023	R20.75	R24.08	R18.97	R2.61
19/08/2023	R20.76	R24.25	R19.06	R2.61
26/08/2023	R20.11	R23.43	R18.62	R2.56
02/09/2023	R20.30	R23.73	R18.84	R2.59

2. Botswana Pula (BWP)

Source: <https://www.xe.com/currencyconverter/>

	Euro €	GBP £	US \$	CNY ¥
05/08/2023	14.71	17.03	13.35	1.86
12/08/2023	14.82	17.32	13.61	1.86
19/08/2023	14.82	17.32	13.61	1.86
26/08/2023	14.57	16.98	13.50	1.85
02/09/2023	14.54	16.99	13.49	1.85

3. Malawian Kwacha (MWK)

Source: <https://www.xe.com/currencyconverter/>

	Euro €	GBP £	US \$	CNY ¥
05/08/2023	1187.80	1374.67	1078.26	15.41
12/08/2023	1190.28	1381.30	1088.12	15.87
19/08/2023	1176.05	1375.14	1079.90	14.83
26/08/2023	1162.63	1353.92	1076.75	14.74
02/09/2023	1157.71	1352.90	1074.37	14.76

4. Zambian Kwacha (ZMW)

Source: <https://www.xe.com/currencyconverter/>

	Euro €	GBP £	US \$	CNY ¥
05/08/2023	21.39	24.75	19.41	2.70
12/08/2023	21.11	24.50	19.30	2.65
19/08/2023	21.31	24.90	19.56	2.68
26/08/2023	21.34	24.86	19.76	2.71
02/09/2023	21.98	25.68	20.40	2.80

5. Zimbabwlean Dollar (ZWL\$)

Source: <https://www.xe.com/currencyconverter/>

	Euro €	GBP £	CNY ¥	Official US\$
05/08/2023	398.66	461.38	50.48	4556.16
12/08/2023	398.88	459.39	49.86	4555.75
19/08/2023	394.21	460.61	49.70	4557.77
26/08/2023	390.73	455.26	49.74	4566.79
02/09/2023	389.97	455.67	49.84	4609.85

Note: For previous rates, see [HERE](#)

ABSA Agri Trends: Hides & skins prices

Johannesburg, Gauteng, SA (31 August 2023) - The average hide price decreased by 0.1% to R3.058/kg from R3.06/kg in the previous week. The current price is 10.1% lower than the average price a month ago and 32.7% lower than the average price a year ago. The range of prices reported was as follows: Minimum price: R2.75 Maximum price: R4.50. Please note: Our methodology weighs the prices we collect according to the number of hides they sell in a month. This is done to make it more representative of the prevailing market price. NB* Hide prices are determined by the average of the RMAA (Red Meat Abattoir Association) and independent companies. - **Marlene Louw**, senior agricultural economist, and **Nkhensani Mashimbyi**, agricultural economist, and **Zama Sangweni**, agricultural economist, Absa group.

Note: For previous prices, see [HERE](#)

Have a look at these links

We invite businesses to send us links to websites, Facebook pages and the like which they feel would be of interest to others. The links below are from our database:
[Keyro \(Pty\) Ltd](#), Johannesburg, Gauteng, SA. Corporate gift and workwear retailer.
[Keystone Apparel \(Pty\) Ltd](#), Johannesburg, Gauteng, SA. Brand distributor.

Contact us

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Next newsletter: September 11, 2023.

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